

MAUI STATISTICS SEPTEMBER 2016

	SING	LE FAMILY	CONDOMINIUM		VACANT LAND	
	Sales	Median\$	Sales	Median\$	Sales	Median \$
CENTRAL						
Central	20	\$527,438	14	\$350,000	2	\$260,000
Kahakuloa	-	-	-	-	1	\$210,000
NORTH SHORE						
Sprecklesville/Paia/Kuau	1	\$800,000	1	\$318,000	-	-
Haiku	6	1,038,000	-	-	1	\$425,000
EAST MAUI						
Hana	-	-	-	-	-	-
Kaupo	-	-	-	-	-	-
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	-	-	-	-	-	-
UPCOUNTRY						
Kula/Ulupalakua/Kanaio	10	\$897,500	-	-	1	\$380,000
Makawao/Olinda/Haliimaile	7	\$620,000	-	-	-	-
Pukalani	6	\$626,936	-	-	1	\$387,030
SOUTH SHORE						
Kihei	13	\$620,000	43	\$340,000	1	\$469,500
Maalaea	-	-	3	\$399,000	-	-
Maui Meadows	2	\$1,124,000	-	-	1	\$625,000
Wailea/Makena	5	\$1,375,000	7	\$1,400,000	1	\$675,000
WEST MAUI						
Honokohau	-	-	-	-	-	-
Kaanapali	1	\$1,550,000	5	\$885,000	3	\$874,125
Kapalua	1	\$4,000,000	2	\$6,575,000	1	\$700,000
Lahaina	4	\$660,000	2	\$319,500	3	\$1,340,200
Napili/Kahana/Honokowai	4	\$925,000	19	\$403,000	-	-
Olowalu	0	\$0	-	-	-	-











CONDOMINIUMS

MEDIAN 2016 \$667,500 \$377,000 **V** \$469,500 V **SALES** 2015 \$573,300 \$399,500 \$625,000 PRICE

CLOSED	2016	82 y	98 <mark>7</mark>	17
SALES	2015	97	110	17

DAYS ON		173 ▲	145▲	107 ▼
MARKET	2015	95	117	198

		\$81,812,387	\$60,967,700	\$10,435,525
SALES	2015	\$73,837,826	\$70,114,985	\$26,199,800

^{*}All information taken from Realtors Association of Maui. MLS Sales Data information shown herein, while not quaranteed, is derived from sources deemed reliable. Old Republic Title is providing this information as a free customer service and makes no warranties or representations as to its accuracy.

\$150,000



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LANAI & MOLOKAI

Lanai

Molokai



1

\$715,000

\$269,000

\$270,750

REALTOR* (S) Direct: (808) 276-1832





YEAR-TO-DATE DATA

Comparing 01/01/2015 thru 9/30/15 with 01/01/2016 thru 9/30/2016

SINGLE

Number of Sales

2016	804	•
2015	819	

-2%

Volume Sales

2016	\$765,334,172	
2015	\$733,385,469	

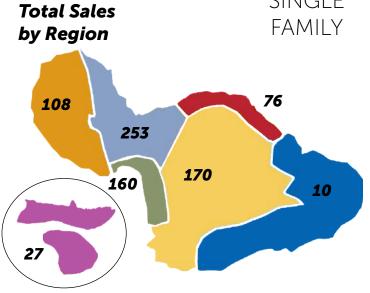
+4%

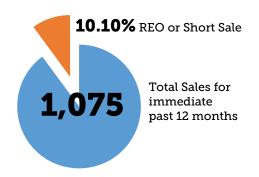
Median Sales Price

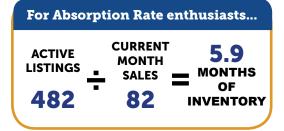
2016	\$635,000	
2015	\$585,000	

+9%

	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE
CENTRAL						
Central	252	-15%	\$145,612,839	-6%	\$551,088	9%
Kahakuloa	1	0%	\$800,000	22%	\$800,000	22%
NORTH SHORE						
Sprecklesville/ Paia/Kuau	23	44%	\$47,248,500	236%	\$750,000	24%
Haiku	53	-17%	\$48,345,249	-26%	\$848,000	13%
EAST MAUI						
Hana	8	0%	\$7,733,000	7%	\$542,500	-9%
Kaupo	1	N/A	\$1,300,000	N/A	\$1,300,000	N/A
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	1	-50%	\$575,000	-9%	\$575,000	82%
UPCOUNTRY						
Kula/Ulupalakua/ Kanaio	64	-7%	\$68,624,775	4%	\$712,500	-6%
Makawao/Olinda/ Haliimaile	58	45%	\$38,982,450	51%	\$572,875	18%
Pukalani	48	-2%	\$29,474,672	-9%	\$612,500	0%
SOUTH SHORE						
Kihei	123	6%	\$93,180,649	-13%	\$625,000	3%
Maalaea	-	-	-	-	-	-
Maui Meadows	20	33%	\$24,747,550	41%	\$1,287,500	39%
Wailea/Makena	17	-19%	\$71,617,000	-24%	\$3,800,000	41%
WEST MAUI						
Honokohau	-	-	-	-	-	-
Kaanapali	15	-17%	\$30,235,500	-19%	\$1,700,000	-12%
Kapalua	11	10%	\$43,890,000	46%	\$2,700,000	-5%
Lahaina	53	39%	\$73,853,274	76%	\$773,000	10%
Napili/Kahana/ Honokowai	27	13%	\$23,947,215	10%	\$835,000	-12%
Olowalu	2	-33%	\$2,950,000	-16%	\$1,475,000	0%
LANAI & MOLO	KAI					
Lanai	12	20%	\$5,443,500	34%	\$462,000	35%
Molokai	15	-17%	\$6,772,999	-24%	\$394,999	55%









YEAR-TO-DATE DATA

Comparing 01/01/2015 thru 9/30/15 with 01/01/2016 thru 9/30/2016

Number of Sales

2016	979	
2015	911	

+7%

Volume Sales

2016	\$618,205,763	
2015	\$588,046,608	

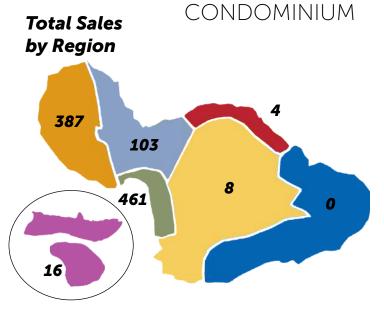
+5%

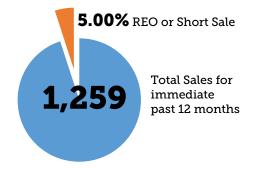
Median Sales Price

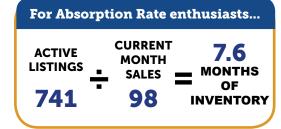
2016	\$417,000	
2015	\$407,500	

+2%

	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE
CENTRAL						
Central	103	3%	\$35,730,989	14%	\$329,000	5%
Kahakuloa	-	-	-	-	-	-
NORTH SHORE						
Sprecklesville/ Paia/Kuau	4	100%	\$3,623,000	79%	\$321,500	-68%
Haiku	-	-	-	-	-	-
EAST MAUI						
Hana	-	-	-	-	-	-
Kaupo	-	-	-	-	-	-
Keanae	-	-	-	-	-	-
Kipahulu	-	-	-	-	-	-
Nahiku	-	-	-	-	-	-
UPCOUNTRY						
Kula/Ulupalakua/ Kanaio	-	-	-	-	-	-
Makawao/Olinda/ Haliimaile	-	-	-	-	-	-
Pukalani	8	700%	\$3,942,138	502%	\$491,875	-25%
SOUTH SHORE						
Kihei	342	3%	\$142,509,850	5%	\$334,500	0%
Maalaea	40	18%	\$16,111,964	26%	\$387,500	12%
Maui Meadows	-	-	-	-	-	-
Wailea/Makena	79	-7%	\$110,853,500	-18%	\$1,100,000	5%
WEST MAUI						
Honokohau	-	-	-	-	-	-
Kaanapali	100	19%	\$126,742,509	18%	\$1,037,500	-3%
Kapalua	26	-7%	\$52,774,384	-7%	\$950,192	-5%
Lahaina	58	-28%	\$28,325,355	-21%	\$480,573	10%
Napili/Kahana/ Honokowai	203	38%	\$91,174,074	40%	\$417,000	5%
Olowalu	-	-	-	-	-	-
LANAI & MOLO	KAI					
Lanai	4	33%	\$4,170,000	6%	\$770,000	-57%
Molokai	12	-14%	\$2,248,000	58%	\$184,500	96%









YEAR-TO-DATE DATA

Comparing 01/01/2015 thru 9/30/15 with 01/01/2016 thru 9/30/2016

Number of Sales

2016	115	
2015	113	

2%

Volume Sales

2016	\$72,742,126	•
2015	\$99,846,041	

-27%

Median Sales Price

2016	\$450,000	
2015	\$490,000	

-8%

	Sales	1YR CHANGE	Volume \$	1YR CHANGE	Median \$	1YR CHANGE	
CENTRAL							
Central	12	-25%	\$3,521,500	-51%	\$292,500	4%	
Kahakuloa	5	400%	\$1,607,000	326%	\$345,000	-8%	
NORTH SHORE							
Sprecklesville/ Paia/Kuau	1	N/A	\$2,950,000	N/A	\$2,950,000	N/A	
Haiku	14	-13%	\$7,307,000	-14%	\$512,500	16%	
EAST MAUI							
Hana	2	-33%	\$435,000	-51%	\$217,500	-30%	
Kaupo	-	-100%	-	-100%	-	-100%	
Keanae	-	-	-	-	-	-	
Kipahulu	1	N/A	\$285,000	N/A	\$285,000	N/A	
Nahiku	1	N/A	\$265,000	N/A	\$265,000	N/A	
UPCOUNTRY							
Kula/Ulupalakua/ Kanaio	10	-33%	\$6,054,000	-22%	\$429,500	-12%	
Makawao/Olinda/ Haliimaile	5	0%	\$1,851,111	-48%	\$185,000	-35%	
Pukalani	3	50%	\$1,047,030	-51%	\$387,030	-64%	
SOUTH SHORE							
Kihei	11	-8%	\$7,662,000	10%	\$469,500	-7%	
Maalaea	-	-	_	-	-	-	
Maui Meadows	1	0%	\$625,000	0%	\$625,000	0%	
Wailea/Makena	2	-75%	\$2,025,000	-95%	\$1,012,500	-78%	
WEST MAUI							
Honokohau	-	-100%	_	-100%	-	-100%	
Kaanapali	15	25%	\$10,171,625	28%	\$755,250	22%	
Kapalua	4	100%	\$4,875,000	-17%	\$1,187,500	-60%	
Lahaina	16	129%	\$18,678,560	330%	\$1,050,000	114%	
Napili/Kahana/ Honokowai	1	N/A	\$415,000	N/A	\$415,000	N/A	
Olowalu	2	0%	\$1,495,000	-15%	\$747,500	-15%	
LANAI & MOLO	LANAI & MOLOKAI						
Lanai	-	-100%	-	-100%	-	-100%	
Molokai	9	13%	\$1,472,300	183%	\$150,000	344%	

